

# MOST CITED WORKS

## BY EDWARD M. GRAHAM

### ***Foreign Direct Investment in the United States***

**(Institute for International Economics, 1995; with P. R. Krugman)**

Cited by 184 publications, including in “How Does Foreign Direct Investment Affect Economic Growth?” by E. Borensztein et al. in *Journal of International Economics* (1998), cited 761 times.

### ***Fighting the Wrong Enemy* (Institute for International Economics, 2000)**

Cited by 99 publications, including in *Measures of Restrictions on Inward Foreign Direct Investment for OECD Countries* by S. S. Golub (OECD, 2003), cited 59 times, and *The Effects of Multinational Production on Wages and Working Conditions in Developing Countries* by D. K. Brown et al. (NBER Working Paper, 2003), cited 50 times.

### **“Transatlantic Investment by Multinational Firms.” *Journal of Post Keynesian Economics* (1978)**

Cited by 68 publications, including in “International Expansion Strategy of Japanese Firms: Capability Building through Sequential Entry” by S. J. Chang in *The Academy of Management Journal* (1995), cited 221 times, and “Analyzing Foreign Market Entry Strategies: Extending the Internalization Approach” by P. J. Buckley and M. C. Casson in *Journal of International Business Studies* (1998), cited 181 times.

### ***Global Corporations and National Governments* (Institute for International Economics, 1996)**

Cited by 57 publications, including in “Endogenous R&D and Foreign Direct Investment in International Oligopolies” by M. L. Petit and F. Sanna-Randaccio in *International Journal of Industrial Organization* (2000), cited 49 times, and *Facts and Fallacies about Foreign Direct Investment* by R. C. Feenstra (UC Davis, 1998), cited 29 times.

### ***Global Competition Policy* (Institute for International Economics, 1997; with J. D. Richardson)**

Cited by 44 publications, including in *Competition Policy, Developing Countries and the WTO* by B. M. Hoekman and P. Holmes (1999), cited 55 times, and “Governments and the Macro-organization of Economic Activity: An Historical and Spatial Perspective” by J. H. Dunning in *Review of International Political Economy* (1997), cited 28 times.

### **“The Surge in Foreign Direct Investment in the 1980s.” *Foreign Direct Investment* (NBER conference volume, May 1992; with P. R. Krugman)**

Cited by 42 publications, including in “The Boundaries of Multinational Enterprises and the Theory of International Trade” by J. R. Markusen in *Journal of Economic Perspectives* 9, no. 2 (Spring 1995), cited 742 times.

**Foreign Direct Investment in the World Economy (Institute for International Economics, 1995)**

Cited by 37 publications, including in “Japanese Foreign Direct Investment and Regional Trade” by T. Bayoumi and G. Lipworth in *Finance and Development* (1997), cited 43 times.

**“Market Structure and the Multinational Enterprise: A Game-Theoretic Approach.”  
*Journal of International Business Studies* 29, no. 1 (1998): 67–83.**

**Chapter 4 in *Multinational Enterprise and Economic Analysis*, 2d ed.  
(Cambridge University, 1996)**

Cited by 28 publications, including in “The Determinants of Foreign Direct Investment in the OEECs” by L. Resmini in *Economics of Transition* (2000), cited 89 times.

**Foreign Direct Investment in China: Effects on Growth and Economic Performance  
(Institute for International Economics, 2001; with Erika Wada)**

Cited by 26 publications, including in “Centripetal Forces in China’s Economic Takeoff” by A. Dayal-Gulati and A. M. Husain in *IMF Staff Papers* (2002), cited 67 times.

**“Domestic Reform, Trade and Investment Liberalization, Financial Crisis, and Foreign Direct Investment into Mexico.” *World Economy* (2000; with Erika Wada)**

Cited by 23 publications, including in *Foreign Direct Investment and Poverty Reduction* by M. Klein, C. Aaron, and B. Hadjimichael (World Bank, 2000), cited 40 times.

**Reforming Korea’s Industrial Conglomerates (Institute for International Economics, 2003)**

Cited by 19 publications, including in *Corporate Governance, Economic Entrenchment and Growth* by R. Morck, D. Wolfenzon, and B. Yeung (NBER Working Paper 10692), cited 80 times.

**Foreign Direct Investment (In *New Palgrave Dictionary of Money and Finance*, 1992; with P. R. Krugman)**

Cited by 18 publications, including in *Facts and Fallacies about Foreign Direct Investment* by R. C. Feenstra (1998), cited 29 times.

**Oligopolistic Imitation and European Direct Investment in the United States (Harvard University, 1975)**

Cited by 17 publications, including in “Internal Differentiation Within Multinational Corporations” by S. Ghoshal and N. Nohria in *Strategic Management Journal* (1989), cited 211 times, and “Location, Governance, and Strategic Determinants of Japanese Manufacturing Investment in the United States” by J. F. Hennart and Y. R. Park in *Strategic Management Journal* (1994), cited 109 times.

***The (Not Wholly Satisfactory) State of the Theory of Foreign Direct Investment and the Multinational Enterprise (CIDEI, 1994)***

Cited by 17 publications, including in “The Determinants of Foreign Direct Investment in the CEECs” by L. Resmini in *Economics of Transition* (2000), cited 89 times.

***“Exchange of Threat Between Multinational Firms as an Infinitely Repeated Noncooperative Game.” International Trade Journal (1990)***

Cited by 18 publications, including in “Firm and Environmental Influences on the Mode and Sequence of Foreign Research and Development” by J. D. Penne Hahn in *Strategic Management Journal* (1998), cited 39 times.

***Does Foreign Direct Investment Promote Development? (Institute for International Economics, 2005; with T. H. Moran)***

Cited by 16 publications, including in “The Politics of Foreign Direct Investment into Developing Countries: Increasing FDI through Policy Commitment via Trade Agreements and Investment Treaties?” by T. Büthe and H. Milner in *Political Economy of Multinational Enterprises and Foreign* (2005), cited 16 times.

***“Multinationals and the Investment Provisions of the NAFTA.” International Trade Journal (1994; with C. Wilkie)***

Cited by 12 publications, including “The Multinational Corporation and Social Justice: Experiments in Supranational Governance” by B. Mcclintock in *Review of Social Economy* (1999), cited 20 times.

***On the Relationships among Foreign Direct Investment and International Trade in the Manufacturing Sector: Empirical Results for the United States and Japan (WTO, 1996)***

Cited by 12 publications, including in “Economic Integration and FDI: An Empirical Analysis of Foreign Investment in the EU and in Central and Eastern Europe” by P. Brenton, F. Di Mauro, and M. Lücke in *Empirica* (1999), cited 110 times.

***Trade and Investment at the WTO: Just Do It! In Launching New Global Trade Talks: An Action Agenda (Institute for International Economics, 1998)***

Cited by 11 publications, including in “The Architecture of the WTO” by P. J. Lloyd in *European Journal of Political Economy* (2001), cited 9 times.

***Multinationals and Competition Policy in North America in Multinationals and Competition Policy (MAA Warner, 1994)***

Cited by 11 publications, including in “Globalization and the Autonomy of Domestic Competition Policy: An Empirical Test on the World Airline Industry” by J. A. Clougherty in *Journal of International Business Studies* (2001), cited 11 times.